

**Siemens Information and Communication Networks, Inc.**

**SCHEDULE A**  
MAC PRODUCTS ORDER

Customer Name and Invoice Address:  
Oakland University  
Attention: Chai-Poh Tai  
Oakland University  
Office of Information Technology  
Rochester MI 48309-4401

Date: 06-26-2003  
Page No.: 1 of \_\_\_\_\_  
Quotation No.: LUPA54401C  
06-26-2003 11:40:04

Agreement Type: (x) APS  
( ) Other

Products Location Address (Premises):  
Oakland University  
Office of Information Technology  
Rochester MI 48309-4401

Reference Agreement No.:  
Reference Exhibit No(s):  
CCST SDST

Customer Contact: Chai-Poh Tai

Siemens Region Office Address:  
SUITE 300  
1 TOWN SQUARE  
SOUTHFIELD MI 48076

Intended Installation Date: 08-29-2003

Siemens Contact: Bryan Krick

Pricing Validity  
Expiration Date: 10-24-2003

**Scope of Work:** Siemens will upgrade your existing configuration in accordance with the changes and terms set forth in this MAC Products Order Schedule A beginning on the next page.

**Purchase Price** \$388,241.00 excluding sales tax.

By signing this Ordering Document (Schedule A), Siemens Information and Communication Networks, Inc. (Siemens) and the Customer (you) agree that the terms of the referenced Agreement for Products and Services (APS) or other agreement, whichever is applicable (Agreement), and the referenced Exhibit(s) apply to the Products and Services listed in this Schedule A. Site-specific terms are set forth herein. The prices in this Schedule A are valid provided Siemens receives the Schedule A and, if applicable, the referenced Agreement, signed by you, on or before the Pricing Validity Expiration Date specified above, and these documents are acceptable to Siemens.

Oakland University

Accepted by:  
Siemens Information and Communication Networks, Inc.

By: \_\_\_\_\_  
Authorized Signature

By: \_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Name (Type or Print) Date

\_\_\_\_\_  
Name (Type or Print) Date

## SITE SPECIFIC TERMS

### For: **Oakland University**

This Schedule A, which contains proprietary Product, Services and pricing information, has been prepared for the express purpose of allowing you to evaluate the information contained herein relating to the Product and Services offerings of Siemens. Except as otherwise required by law, it may not be reproduced, used by or disclosed to persons not employed or retained by you for the evaluation and implementation of this Schedule A without Siemens' prior written consent.

The term "CS" as used in this document is deemed to mean "Siemens Hicom 300 H Product" or "Siemens Hicom 300 E Communications Server Product".

The payment terms for this Schedule A are as follows: 75% of the Purchase Price, plus all taxes and governmental fees applicable to the total Purchase Price, are due on the delivery of the MAC Products to the Premises, and the remaining 25% of the Purchase Price, plus transportation charges, are due within 30 days after the Installation Date.

Should you elect to lease-finance the Products set forth on this Schedule A, Siemens must receive the following paperwork no later than 30 days prior to the Cutover or Installation Date of the Products:  
(1) a Purchase Order or similar document and a valid, properly executed Resale Exemption Certificate from your leasing company, and (2) a properly executed Siemens Assignment of On-Order Products document. Siemens will not invoice you the applicable taxes upon receipt of the aforementioned documents provided it receives them prior to the time frame specified in the previous sentence. If Siemens does not receive the aforementioned leasing documentation by the time it is required by contract to invoice you the applicable taxes, the order will be considered a "sales" transaction, and you will be liable for such taxes to Siemens as Siemens is liable to pay such taxes to the applicable State. Notwithstanding the foregoing, you are still required to make the applicable progress payments to Siemens, or arrange to have your leasing company to make such progress payments to Siemens, in accordance with the time frames in the Schedule A (excludes leases transacted through the Siemens Equipment Finance Division of Siemens Financial Services, Inc., formerly Siemens Credit Corporation).

In the event you fail to make any payments when due under the Schedule A or subsequent orders relating to the Products, Siemens may immediately suspend performance until payment is received. If any amount due is not paid in accordance with the specified terms, you agree to pay Siemens on demand, as a late charge, 1.5% per month, limited by the maximum rate permitted by law, on such overdue amount. The late charge will accrue from such due date until such amount is paid.

Notwithstanding anything to the contrary in the Agreement, you are responsible for Product transportation charges to your Premises for which Siemens will invoice you at \$.30 per pound based on the weight of the Product(s) shipped to you.

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The basic CS Software license charge set forth on this Schedule A is based on the "Wired For Ports" capacity referenced therein. Any increase in the "Wired For Ports" capacity will require an additional licensing charge.

All Products under Workpoint Communications on this Schedule A are considered Customer Set-Up unless otherwise specified by Siemens.

HiPath AP 3300 fiber distributed shelves are designed to operate reliably without any external equipment via a dedicated fiber connection at distances up to 2 kilometers via multi-mode interface and up to 15km via single-mode interface. Distances up to approx. 20 miles can be supported by using external Class-II repeaters or Ethernet switches switches as long as the roundtrip delay including all HiPath HG 3800 Controllers stays below 2ms.

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Siemens is a registered trademark of Siemens AG.

## SOFTWARE AND PROGRAM LICENSE SUMMARY

**For: Oakland University**

**Licensed For:**

<b>Software:</b>	<b><u>As Is</u></b>	<b><u>Desired</u></b>	<b><u>Change</u></b>
FAC VI Software Feature License	1	1	0
FAC VI Software Feature License-Each 100 Port	31	49	18
Flex-Routing Option Storage, 40 Days	1	1	0
Flex-Routing Agents 1 to 15	1	1	0
Composer LAN Supervisors 1 to 4	1	1	0
Composer LAN Supervisors 5 to 16	1	1	0
Sat Ops Software License	1	1	0
Sat Ops Software License-Each 100 Ports	31	49	18
ISDN PRI Software License	1	1	0
ISDN Software License-Each 100 Ports	31	49	18
ROLMnet VI Software License	1	1	0
ROLMnet VI Software License-Each 100 Ports	31	49	18
CorNet Private Network Software License	1	1	0
CorNet Private Net SW License-Each 100 Ports	31	49	18
9006 Per Port System Software License	3,058	4,882	1,824
SmartTech -As part of SmartServ Contract	1	1	0
V6.4 Basic System SW License(80/80EX)	1	1	0
PhoneMail Software (9006)	1	1	0
Customer Provided PhoneMail 7654	1	1	0
ACD CCMS 80EX Basic LAN Package - Credit	1	1	0
Flex Routing V6.4A to V6.5 Upgrade	1	1	0
Flex-Routing V6.4A/V6.5 to V1.0 Sw Upg	1	1	0
Upgrade, Basic SW, V6.4 to V6.5	1	1	0
LC-Win To HDMS Standard Upgrade	1	1	0
Mod 80/EX/EP 6.5 to V1.0 Software Upgrade	1	1	0
PhoneMail PLUS SW Option	1	1	0
PhoneMail/SP 4 Software Sessions	16	16	0
RCT Quote has FLEX	3	2	(1)
ProPAK II Software License	1	1	0

**MAC PRODUCTS ORDER  
 DETAILED LIST OF PRODUCTS AND SERVICES**

**For: Oakland University**

**COMMUNICATION PLATFORM**

	As Is		Desired		Change	
	Equipped	Wired	Equipped	Wired	Equipped	Wired
<b>Standard Lines:</b>						
Optiset E phones on 24 Channel Cards	264	960	264	360		(600)
ROLMphones on 24 Channel Cards	264	1,464	264	3,504		2,040
Analog Lines on 24 Channel Cards	72	72	72	72		
PhoneMail/RTS/LCS0 Lines on 8 Ch. Cards	24	32	32	32	8	
Analog Lines on 24 Channel Cards - SIPAC	48	408	48	600		192
	<b>672</b>	<b>2,936</b>	<b>680</b>	<b>4,568</b>	<b>8</b>	<b>1,632</b>
<b>Premium Lines:</b>						
Attendant Console Lines on 4 Ch. Cards		2		2		
	<b>0</b>	<b>2</b>	<b>0</b>	<b>2</b>	<b>0</b>	<b>0</b>
<b>Trunks:</b>						
Digital Trunks on TMDN64 Cards	72	72	72	72		
Digital Trunks on TMDN64 Cards - SIPAC		48		240		192
	<b>72</b>	<b>120</b>	<b>72</b>	<b>312</b>	<b>0</b>	<b>192</b>
<b>Total Interface Channels</b>	<b>744</b>	<b>3,058</b>	<b>752</b>	<b>4,882</b>	<b>8</b>	<b>1,824</b>

	<u>Qty</u>	<u>List Price</u>	<u>Install</u>	<u>Discount</u>	<u>Total</u>
<b>MAIN LOCATION</b>					
<b>COMMUNICATION PLATFORM</b>					
<b>Products and Services:</b>					
PhoneMail/RTS/LCS0, 8 Ch, Connection	1	1,373	165.00	(68.65)	1,469.35
Std. Line Capacity, Wired-for	2,952	61,992	7,380.00	(3,099.60)	66,272.40
Trunk Capacity, Wired-for	192	4,032	480.00	(201.60)	4,310.40
HiPath HG 3800 Controller Singlemode	(1)				0.00
CC 25PR/25' Switch Plenum 180/90	154	3,542			3,542.00
<b>Software:</b>					
FAC VI Software Feature License-Each 100 Poi	18	2,700	1,656.00	(135.00)	4,221.00
9006 Per Port System Software License	1,824	54,720	6,840.00	(2,736.00)	58,824.00
<b>Sub-Total</b>		<b>128,359</b>	<b>16,521.00</b>	<b>(6,240.85)</b>	<b>138,639.15</b>

**MAC PRODUCTS ORDER  
DETAILED LIST OF PRODUCTS AND SERVICES (continued)**

**For: Oakland University**

	<u>Qty</u>	<u>List Price</u>	<u>Install</u>	<u>Discount</u>	<u>Total</u>
<b>HIPATH WORKPOINT CLIENT</b>					
<b>Products and Services:</b>					
Optiset E Phones, Customer-Provided	(200)				0.00
<b>Sub-Total</b>		<b>0</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

**INFORMATION TRANSPORT**

<b>Software:</b>					
Sat Ops Software License-Each 100 Ports	18	5,400	3,312.00	(270.00)	8,442.00
ISDN Software License-Each 100 Ports	18	2,700	1,656.00	(135.00)	4,221.00
ROLMnet VI Software License-Each 100 Ports	18	2,700	1,656.00	(135.00)	4,221.00
CorNet Private Net SW License-Each 100 Ports	18	2,700	1,656.00	(135.00)	4,221.00
<b>Sub-Total</b>		<b>13,500</b>	<b>8,280.00</b>	<b>(675.00)</b>	<b>21,105.00</b>

**OWNERSHIP SERVICES**

<b>Products and Services:</b>					
Software Customizing Fee	1		6,851.00		6,851.00
<b>Sub-Total</b>		<b>0</b>	<b>6,851.00</b>	<b>0.00</b>	<b>6,851.00</b>

**ADDITIONAL PRODUCTS AND SERVICES**

<b>Products and Services:</b>					
SRS Equipment	1	130,643.55	76,602.50		207,246.05
MDF Labor & Coordination	1		11,419.80		11,419.80
CSU Reinstall	1		1,260.00		1,260.00
<b>Sub-Total</b>		<b>130,643.55</b>	<b>89,282.30</b>	<b>0.00</b>	<b>219,925.85</b>

**APPARTMENT**

**COMMUNICATION PLATFORM**

<b>Products and Services:</b>					
Std. Line Capacity, Wired-for	(216)				0.00
<b>Sub-Total</b>		<b>0</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

**MAC PRODUCTS ORDER  
DETAILED LIST OF PRODUCTS AND SERVICES (continued)**

**For: Oakland University**

	<u>Qty</u>	<u>List Price</u>	<u>Install</u>	<u>Discount</u>	<u>Total</u>
<b><u>SHEAS 1</u></b>					
<b>COMMUNICATION PLATFORM</b>					
<b>Products and Services:</b>					
Std. Line Capacity, Wired-for	(384)				0.00
<b>Sub-Total</b>		0	0.00	0.00	0.00

<b>ADDITIONAL PRODUCTS AND SERVICES</b>					
<b>Products and Services:</b>					
Helpdesk Support	1		4,480.00		4,480.00
<b>Sub-Total</b>		0.00	4,480.00	0.00	4,480.00

<b><u>SHEAS 2</u></b>					
<b>COMMUNICATION PLATFORM</b>					
<b>Products and Services:</b>					
Std. Line Capacity, Wired-for	(720)				0.00
HiPath HG 3800 Controller Singlemode	(1)				0.00
<b>Sub-Total</b>		0	0.00	0.00	0.00

**MAC PRODUCTS ORDER  
DETAILED LIST OF PRODUCTS AND SERVICES (continued)**

**For: Oakland University**

	<u>Qty</u>	<u>List Price</u>	<u>Install</u>	<u>Discount</u>	<u>Total</u>
<b>PURCHASE PRICE BEFORE ADJUSTMENTS</b>					
Main Location		272,502.55	120,934.30	(6,915.85)	386,521.00
Appartment		0.00	0.00	0.00	0.00
SHEAS 1		0.00	4,480.00	0.00	4,480.00
SHEAS 2		0.00	0.00	0.00	0.00
<b>Sub-Total</b>		<b>272,502.55</b>	<b>125,414.30</b>	<b>(6,915.85)</b>	<b>391,001.00</b>
<b>PRICE ADJUSTMENTS</b>					
9006 Current Software Credit	1		(1,500.00)		(1,500.00)
Maint. Customer, S/W Customizing Credit	1		(1,260.00)		(1,260.00)
<b>Sub-Total</b>		<b>0.00</b>	<b>(2,760.00)</b>	<b>0.00</b>	<b>(2,760.00)</b>
<b>PURCHASE PRICE, EXCLUDING SALES TAX</b>		<b>\$272,502.55</b>	<b>\$122,654.30</b>	<b>(\$6,915.85)</b>	<b>\$388,241.00</b>