# OFFICE OF THE VICE PRESIDENT FOR FINANCE AND ADMINISTRATION Ext. - 2445 Fax - 2372

## MEMORANDUM

- DATE: Dr. Gary D. Russi, President
- **TO:** October 18, 2004
- **FROM:** Steve W. Roberts, Associate Vice President
- **SUBJECT:** Reconciling the General Fund Budget to the Financial Statements

Attached is the reconciliation you requested which explains the role of the general fund in the development of our annual financial statements. I have highlighted the points of congruence with the FY 04 budget as a starting point and then congruence with the FY 04 financial statements as the ending point. This would be the most concise and yet the easiest way we can come up with to explain and reconcile these two documents, which it does. If you would like me or Tom LeMarbe to assist in your discussion with the FAI Subcommittee Chair, please let me know.

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#### Oakland University Variance Report to Financial Statement Reconciliation For the Year Ended June 30, 2004

|  | General<br>Fund<br>Budget | General<br>Fund<br>Actual | Financial<br>Aid<br>Adjustment | GF Adjusted<br>for<br>Financial Aid | Designated<br>Fund | Auxiliary<br>Activities<br>Fund | Expendable<br>Restricted<br>Fund | Student<br>Loan Fund | Endowment<br>Fund | Plant Fund   | Retirement<br>and<br>Insurance<br>Fund | Reverse<br>FY03 Year-End<br>Pavroll Adjustment | Post Closing JV<br>Adjust Pledge<br>Valuation | Total<br>GASB<br>Reclassifications** | Total                |
|--|---------------------------|---------------------------|--------------------------------|-------------------------------------|--------------------|---------------------------------|----------------------------------|----------------------|-------------------|--------------|--|--|---|--------------------------------------|----------------------|
| Operating revenues                             | Dudget                    | Notadi                    | Aujuotinent                    | T manolar / lia                     | 1 dild             | 1 dild                          | 1 dild                           | Loan Tuna            | 1 dild            | r lant r and | 1 dila                                 | ayron Adjustment                               | Valdation                                     | recolussinoutions                    | Total                |
| Tuition and fees                               | 78,743,610                | 80,993,074                | -                              | 80,993,074                          | 923,188            | 1,935,779                       | -                                | -                    | -                 | -            | -                                      | -  | -   | (8,169,663)                          | 75,682,378           |
| Financial aid                                  | (7,522,133)               | -                         | (7,087,097)                    | (7,087,097)                         | -                  | -                               | -                                | -                    | -                 | -            | -                                      | -  | -   | 7,087,097                            | -                    |
| State appropriations                           | 49,087,858                | 46,633,500                | -                              | 46,633,500                          | -                  | -                               | -                                | -                    | -                 | 696,981      | -                                      | -  | -   | (47,330,481)                         | -                    |
| Federal grants and contracts                   |                           |                           | -                              | -                                   | -                  | -                               | 13,327,902                       | -                    |                   | 34,850       | -                                      |  | -   | -                                    | 13,362,752           |
| State, local and private grants and contracts  | -                         | -                         | -                              | -                                   | 325,982            | -                               | 5,723,014                        | 1,455                | (13,978)          | 6,380,045    | -                                      | -  | 645,754                                       | (10,241,456)                         | 2,820,816            |
| Income from investments-                       | -                         |                           | -                              | -                                   |                    | -                               | -                                | -                    | -                 | -            | -                                      | -  | -   | -                                    | _,,                  |
| Endowment fund                                 | -                         | -                         | -                              | -                                   | 259,943            | -                               | 416,915                          | -                    | (676,858)         | -            | -                                      | -  | -   | -                                    | -                    |
| Other  | -                         | 51,488                    | -                              | 51.488                              | 1,415,121          | -                               | 28,673                           | 50                   | 2,730,776         | 697,667      | 38,075                                 | -  | -   | (4,961,850)                          | -                    |
| Departmental activities                        | 1,710,000                 | 2,249,224                 | -                              | 2,249,224                           | 2,885,644          | -                               | 420,817                          | -                    | _,                | -            |  |  | -   | -                                    | 5,555,685            |
| Auxiliary activities                           | -                         |                           | -                              |                                     | -                  | 20,057,142                      |                                  | -                    |                   |              | -                                      |  | -   | (865,676)                            | 19,191,466           |
| Recovery of indirect cost of                   |                           |                           | -                              |                                     | -                  | -                               | -                                | -                    |                   |              | -                                      |  | -   | (000,010)                            | -                    |
| sponsored programs (deduction)                 | 1,200,000                 | 1,777,601                 | -                              | 1,777,601                           | -                  | -                               | (1,777,601)                      | -                    |                   |              | -                                      |  | -   |                                      |                      |
| Other operating revenues                       | -,200,000                 |                           |                                | -                                   |                    |                                 | -                                | 6,556                |                   | 331,257      |  | -  |   | -                                    | 337,813              |
| Total operating revenues                       | 123,219,335               | 131,704,887               | (7,087,097)                    | 124,617,790                         | 5.809.878          | 21.992.921                      | 18,139,720                       | 8.061                | 2.039.940         | 8.140.800    | 38,075                                 | -  | 645,754                                       | (64,482,029)                         |                      |
| Operating expenses                             | 120,210,000               | 131,704,007               | (1,001,031)                    | 124,017,730                         | 3,003,070          | 21,332,321                      | 10,133,720                       | 0,001                | 2,000,040         | 0,140,000    | 50,075                                 |  | 040,704                                       | (04,402,023)                         | 110,330,310          |
| Education and General                          |                           |                           |                                |                                     |                    |                                 |                                  |                      |                   |              |  |  |   |                                      |                      |
| Instruction                                    | 61,220,918                | 59,846,746                | _                              | 59,846,746                          | 1,765,660          | -                               | 3,326,091                        |                      | _                 | _            | (271,073)                              | 8,863  |   | (201,350)                            | 64,474,937           |
| Research                                       | 999,358                   | 59,846,746<br>991,719     | -                              | 59,846,746<br>991,719               | 686,819            | -                               | 5,635,493                        | -                    | -                 | -            | (271,073)<br>(13,132)                  | 6,679  | -   | (720,563)                            | 6,587,015            |
|  |                           | 770,918                   | -                              |                                     |                    |                                 |                                  | -                    | -                 | -            |  | 6,679  | -   | (720,563)<br>(6,166)                 |                      |
| Public service                                 | 775,909<br>11,239,247     | 10,333,648                | -                              | 770,918<br>10,333,648               | 116,375<br>307,521 | -                               | 47,242<br>7,597                  | -                    | -                 | -            | (1,953)                                | 38<br>2,665                                    | -   | (6,166) (1,081,221)                  | 926,454<br>9,528,396 |
| Academic support                               |                           |                           | -                              |                                     |                    | -                               |                                  | -                    | -                 | -            | (41,814)                               |  | -   |                                      |                      |
| Student services                               | 10,626,885                | 10,137,472                | -                              | 10,137,472                          | 950,267            | -                               | 291,459                          | -                    | -                 | -            | (48,476)                               | 5,815  | -   | (14,729)                             | 11,321,808           |
| Institutional support                          | 13,638,703                | 18,254,685                | -                              | 18,254,685                          | 891,480            | -                               | 72,188                           | -                    | -                 | -            | (74,322)                               | 26,772   | -   | (677,059)                            | 18,493,744           |
| Operation and maintenance of plant             | 12,368,990                | 11,137,791                | -                              | 11,137,791                          | 624,804            | -                               | 812                              | -                    | -                 | 545,224      | (37,654)                               | 78,974   | -   | (80,713)                             | 12,269,238           |
| Depreciation*                                  | -                         |                           |                                | -                                   |                    | -                               |                                  | -                    | -                 | 11,985,756   | -                                      | -  | -   | -                                    | 11,985,756           |
| Student aid                                    | -                         | 6,437,959                 | (6,437,959)                    | -                                   | 269,800            | -                               | 7,235,456                        | -                    | -                 |              | -                                      | -  | -   | (2,597,380)                          | 4,907,876            |
| Interest expense                               | -                         | -                         | -                              | -                                   | -                  | -                               | -                                | -                    | -                 | 4,229,008    | -                                      | -  | -   | (4,229,008)                          | -                    |
| Physical property additions capitalized        | -                         | -                         | -                              | -                                   | -                  | -                               | -                                | -                    | -                 | (2,904,178)  |  | -  | -   | 2,904,178                            | -                    |
| Auxiliary activities                           | -                         | -                         | -                              | -                                   | -                  | 19,001,804                      | -                                | -                    | -                 | -            | (38,649)                               | 48,083   | -   | (122,377)                            | 18,888,861           |
| Other expenditures                             | 447,438                   | -                         | -                              | -                                   | -                  | -                               | -                                | 5,167                | -                 | 70,669       | -                                      | -  | -   | -                                    | 75,836               |
| 50% of excess tuition and fees                 | 625,463                   | -                         | -                              | -                                   | -                  | -                               | -                                | -                    | -                 | -            | -                                      | -  | -   | -                                    | -                    |
| Total operating expenses                       | 111,942,911               | 117,910,938               | (6,437,959)                    | 111,472,979                         | 5,612,726          | 19,001,804                      | 16,616,338                       | 5,167                | -                 | 13,926,479   | (527,073)                              | 177,889  | -   | (6,826,388)                          | 159,459,921          |
| Transfers                                      | 11,631,855                | 12,283,743                | (649,138)                      | 11,634,605                          | (4,920,872)        | 2,306,124                       | 897,115                          | -                    | (63,088)          | (10,503,022) | -                                      | -  | -   | 649,138                              | _                    |
| Total expenditures and transfers               | 123,574,766               | 130,194,681               | (7,087,097)                    | 123,107,584                         | 691,854            | 21,307,928                      | 17,513,453                       | 5,167                | (63,088)          | 3,423,457    | (527,073)                              | 177,889  | -   | (6,177,250)                          | 159,459,921          |
| Operating loss                                 |                           |                           |                                |                                     |                    |                                 |                                  |                      |                   |              |  |  |   |                                      | (42,509,011)         |
| Nonoperating revenues (expenses)               |                           |                           |                                |                                     |                    |                                 |                                  |                      |                   |              |  |  |   | 10 000 500                           | 10,000,500           |
| State appropriations                           |                           |                           |                                |                                     |                    |                                 |                                  |                      |                   |              |  | -  | -   | 46,633,500                           | 46,633,500           |
| Gifts  |                           |                           |                                |                                     |                    |                                 |                                  |                      |                   |              |  | -  | -   | 3,875,389                            | 3,875,389            |
| Investment income (net of investment expenses) |                           |                           |                                |                                     |                    |                                 |                                  |                      |                   |              |  | -  | -   | 4,961,850                            | 4,961,850            |
| Interest on capital asset related debt         |                           |                           |                                |                                     |                    |                                 |                                  |                      |                   |              |  | -  | -   | (4,229,008)                          | (4,229,008)          |
| Net nonoperating revenues                      |                           |                           |                                |                                     |                    |                                 |                                  |                      |                   |              |  | -  | -   | 51,241,731                           | 51,241,731           |
| Income (loss) before other revenues            |                           |                           |                                |                                     |                    |                                 |                                  |                      |                   |              |  | -  | -   | 51,241,731                           | 8,732,720            |
| Capital appropriations                         |                           |                           |                                |                                     |                    |                                 |                                  |                      |                   |              |  | -  | -   | 696,981                              | 696,981              |
| Capital grants and gifts                       |                           |                           |                                |                                     |                    |                                 |                                  |                      |                   |              |  | -  | -   | 6,380,045                            | 6,380,045            |
| Additions to permanent endowments              |                           |                           |                                |                                     |                    |                                 |                                  |                      |                   |              |  | -  |   | 41,132                               | 41,132               |
| Transfer to Meadow Brook Theatre Ensemble      |                           |                           |                                |                                     |                    |                                 |                                  |                      |                   |              |  | -  |   | (55,110)                             | (55,110)             |
| Total other revenues                           |                           |                           |                                |                                     |                    |                                 |                                  |                      |                   |              |  | -  | -   | 7,063,048                            | 7,063,048            |
| Increase in net assets                         |                           |                           |                                |                                     |                    |                                 |                                  |                      |                   |              |  | -  | -   | 58,304,779                           | 15,795,768           |
| Net adjustments                                |                           |                           |                                |                                     |                    |                                 |                                  |                      |                   |              |  | 177,889  | 645,754                                       | -                                    |                      |
| Net assets                                     |                           |                           |                                |                                     |                    |                                 |                                  |                      |                   |              |  |  |   |                                      |                      |
| Beginning of year                              | -                         | 1,680,948                 |                                |                                     | 20,777,115         | 1,457,046                       | 10,515,482                       | 360,608              | 15,565,597        | 160,244,898  | 4,377,996                              | 177,889  | -   | -                                    | 215,157,579          |
| End of year                                    | =                         | 3,191,154                 |                                |                                     | 25,895,139         | 2,142,039                       | 11,141,749                       | 363,502              | 17,668,625        | 164,962,241  | 4,943,144                              | -  | 645,754                                       | -                                    | 230,953,347          |
| * Indudes Less on Dispessio                    |                           |                           |                                |                                     |                    |                                 |                                  |                      |                   |              |  |  |   |                                      |                      |

\* Includes Loss on Disposals

\*\*Adjustments made to reclassify revenue and expenses to conform with GASB reporting model.

# **Oakland University** Statements of Revenues, Expenses and Changes in Net Assets Year Ended June 30, 2004 and 2003

|  | 2004                    | 2003          |
|--|-------------------------|---------------|
| Operating revenues                                     |                         |               |
| Tuition and fees (net of scholarship allowances of     |                         |               |
| \$8,169,663 in 2004 and \$7,528,167 in 2003)           | \$ 75,682,378           | \$ 66,227,458 |
| Federal grants and contracts                           | 13,362,752              | 10,847,133    |
| State, local and private grants and contracts          | 2,820,816               | 4,367,692     |
| Departmental activities                                | 5,555,685               | 4,499,632     |
| Auxiliary activities (net of scholarship allowances of |                         |               |
| \$865,676 in 2004 and \$769,838 in 2003)               | 19,191,466              | 20,943,503    |
| Other operating revenues                               | 337,813                 | 384,683       |
| Total operating revenues                               | 116,950,910             | 107,270,101   |
| Operating expenses                                     |                         |               |
| Education and general<br>Instruction                   | 61 171 027              | 65,393,798    |
| Research   | 64,474,937<br>6,587,015 | 6,148,222     |
| Public service   | 926,454                 | 761,323       |
| Academic support                                       | 9,528,396               | 9,612,916     |
| Student services                                       | 11,321,808              | 11,680,677    |
| Institutional support                                  | 18,493,744              | 18,484,889    |
| Operations and maintenance of plant                    | 12,269,238              | 11,650,823    |
| Depreciation   | 11,985,756              | 11,248,368    |
| Student aid  | 4,907,876               | 4,172,043     |
| Auxiliary activities                                   | 18,888,861              | 21,554,135    |
| Other expenses   | 75,836                  | 113,627       |
| Total operating expenses (Note 11)                     | 159,459,921             | 160,820,821   |
| Operating loss   | (42,509,011)            | (53,550,720)  |
| Nonoperating revenues (expenses)                       |                         |               |
| State appropriations                                   | 46,633,500              | 50,551,147    |
| Gifts  | 3,875,389               | 3,976,319     |
| Investment income (net of investment expenses)         | 4,961,850               | 2,843,901     |
| Interest on capital asset related debt                 | (4,229,008)             | (4,218,499)   |
| Net nonoperating revenues                              | 51,241,731              | 53,152,868    |
| Income (loss) before other revenues                    | 8,732,720               | (397,852)     |
| Capital appropriations                                 | 696,981                 | 4,476,202     |
| Capital grants and gifts                               | 6,380,045               | 88,066        |
| Additions to permanent endowments                      | 41,132                  | 107,772       |
| Transfer to Meadow Brook Theatre Ensemble              | (55,110)                |               |
| Total other revenues                                   | 7,063,048               | 4,672,040     |
| Increase in net assets                                 | 15,795,768              | 4,274,188     |
| Net assets   |                         |               |
| Beginning of year                                      | 215,157,579             | 210,883,391   |
| End of year  | \$230,953,347           | \$215,157,579 |

The accompanying notes are an integral part of these financial statements

### Attachment 3

# Oakland University Analysis of Budget Performance Fiscal Year Ended June 30, 2004

|  | FY 2004<br>Budget | YTD<br>Actual  | Favorable<br>(Unfavorable) | % of<br>Budget |   |
|--|-------------------|----------------|----------------------------|----------------|---|
| Revenues:                                  | Budget            | Actual         | (onavorable)               | Buuger         | -   |
| State Appropriation                        | \$ 49,087,858 \$  | \$ 46,633,500  | \$ (2,454,358)             | 95.00%         | Reflects 5% state appropriation reduction.  |
| Tuition                                    | 73,050,072        | 75,139,850     | 2,089,778                  | 102.86%        | Actual FYES 348 over budget.  |
| Other Student Fees                         | 5,693,538         | 5,854,685      | 161,147                    | 102.83%        | Actual FYES 348 over budget.  |
| Financial Aid                              | (7,522,133)       | (7,087,097)    | 435,036                    | 94.22%         | Fewer graduate positions allocated and changes in awarding parameters.  |
| Indirect Cost Recovery                     | 1,200,000         | 1,777,601      | 577,601                    | 148.13%        | Increase in ICR rate, Department of Defense grants.   |
| Investment Income                          | -                 | 47,159         | 47,159                     |                |   |
| Miscellaneous Income                       | 1,710,000         | 2,252,093      | 542,093                    | 131.70%        | Charter School revenue favorable (DAAS).  |
| Subtotal Revenues:                         | \$123,219,335     | \$ 124,617,791 | \$ 1,398,456               | 101.13%        | -   |
| Other Funding Sources:                     |                   |                |                            |                |   |
| FY03 to FY04 Encumbrance and Carryforwards | \$ 1,680,948 \$   | \$ 1,680,948   | \$-                        | 100.00%        |   |
| Total Revenues and Other Funding Sources   | \$124,900,283     | 126 209 720    | \$ 1,398,456               | 101.12%        | -   |
| Total Revenues and Other Funding Sources   | <u> </u>          | 0 120,290,739  | \$ 1,396,456               | 101.12%        | <u>-</u>  |
| Expenditures:                              |                   |                |                            |                |   |
| Compensation                               | \$ 91,835,299 \$  | \$ 90,125,171  | \$ 1,710,128               | 98.14%         | Faculty salary and fringe benefit savings of \$650k and staff compensation savings of \$1.1 million from turnover, vacancies and continuation of the hiring freeze. |
| Purchased Utilities                        | 2,548,283         | 2,234,075      | 314,208                    | 87.67%         | Savings from retail open access contract with Quest Energy.   |
| Insurance                                  | 711,183           | 592,379        | 118,804                    | 83.29%         | Property insurance premiums were lower than preceding years.  |
| Debt Service                               | 4,604,649         | 3,900,094      | 704,555                    | 84.70%         | Series 2001 favorable due to variable rates. Series 1997 savings from use of EH building funds.   |
| Administrative Charge                      | (706,568)         | (771,291)      | 64,723                     | 109.16%        | Auxiliary administrative charge based on FY03 actual. Increase in Charter School spending.  |
| Contingency, Strategic Plan, Tech. Imp.    | 2,500,000         | 1,840,219      | 659,781                    | 73.61%         | Project balances remaining at year-end.   |
| Incentive, CE, New Programs                | 6,608,455         | 6,359,383      | 249,072                    | 96.23%         | Restraint in spending in anticipation of possible additional budget reductions.   |
| Operating Expenses                         | 20,316,643        | 17,180,763     | 3,135,880                  | 84.56%         | Restraint in spending in anticipation of possible additional budget reductions.   |
| Charter Schools                            | 1,084,292         | 1,084,292      | -                          | 100.00%        |   |
| Transfers from Year End Savings            | (6,115,433)       | -              | (6,115,433)                | 0.00%          | Transfers for University projects.  |
| Transfers (Rainy Day Fund)                 | (437,500)         | 562,500        | (1,000,000)                | -128.57%       | Utilized \$437,500 for FY04 budget reductions. Transfer \$1 million from year-end funds.  |
| 50% of Excess Tuition and Fees             | 625,463           | -              | 625,463                    | 0.00%          | Per spending authority authorization, net of \$500k dedicated to offset budget reductions.  |
| Total Expenditures                         | \$123,574,766     | \$ 123,107,585 | \$ 467,181                 | 99.62%         | <u>_</u>  |
| Excess of Total Revenues over Expenditures |                   | 3,191,154      |                            |                |   |