GENERAL MANAGEMENT
Based on 2020-21 Undergraduate Catalog

GENERAL MANAGEMENT AS AN UNDERGRADUATE MAJOR
The general management major enables students to choose a variety of business management courses with the greatest flexibility after core course requirements are met. The major is ideal for students who are not ready to specialize early in their careers. General management majors take courses in accounting, information systems, finance, leadership, organizational behavior, marketing, operations management and business policy. Students who intend to enroll in a specialized graduate program often consider this major.

MAJOR REQUIREMENTS FOR A BACHELOR OF SCIENCE IN GENERAL MANAGEMENT
To fulfill the requirements for the major in general management, students must be admitted to major standing, complete the core program, ORG 4310, and a minimum of 11 additional credits in electives, with a grade of C or better in each major course.

The electives may be chosen from any area within the Oakland business school (courses beginning with ACC, ECN, ENT, FIN, MGT, MIS, MKT, ORG, POM or QMM) and must be chosen from courses numbered 3000 or higher; at least six credits must be at the 4000 level. Please see the course catalog for further description on the variety of elective opportunities. In addition to required classes in university general education, U.S. diversity and composition, and the business pre-core and core program, the requirements for a general management major are below:

REQUIRED major course
- MGT 3990 ACHIEVE III General Management
- ORG 4310 Leadership and Group Performance

General management majors may choose courses from different business areas to fulfill their requirements. Students may also choose a theme to their major elective choices and earn a business-related minor, which would be built right into their General Management major. Popular minors for General Management students include Entrepreneurship, International Management and Business Analytics. Minors like these can be included within the major requirements, allowing a student to earn a minor with no extra tuition cost or extended time until graduation.

SKILLS AND ABILITIES
- Active learning
- Coordination
- Judgment and decision making
- Monitoring
- Problem sensitivity
- Reasoning
- Social perceptiveness

CAREER OPPORTUNITIES
A major in General Management offers a wide variety of paths to pursue. For more information on careers please visit the Bureau of Labor Statistics at bls.gov/oco or O*Net at onetonline.org.

Career Choices
- Administrative Services Manager
- Branch Manager
- Entrepreneur
- Human Resources Manager
- Management Analyst
- Management Trainee
- Store Manager
- Sales Associate
- Purchasing Agent
- Sales Manager
- Top Executive
CAREER OPPORTUNITIES CONTINUED
Organizations that commonly employ general management majors
- Allegis Group Services
- Chase Bank
- Chrysler
- Enterprise Holdings
- Epitec Inc.
- Palace Sports & Entertainment
- Quicken Loans
- Sedgwick
- Sherwin-Williams
- Become an entrepreneur

JOB OPENINGS
Access thousands of job and internship postings at Handshake (oakland.edu/careerservices/handshake). Handshake also provides the latest news from OU Career Services, exclusively for OU students and alumni.

STUDENT ORGANIZATIONS AT OU
Students are welcome to join any of the student organizations in the School of Business Administration to help them network with other students, faculty and employers.

For more information, visit: oakland.edu/business/orgs.

CAREER OUTLOOK
Starting Salary | $42,250 – $60,000
Mid-career Salary | $76,410 – $106,820
National Growth | 7 – 14% by 2026
Data from the National Bureau of Labor and Statistics

FOR FURTHER INFORMATION
To help choose your area of interest, plan your future career goals and monitor your progress, you can visit the Oakland Business School Undergraduate Advising and Career Services Offices.

School of Business Administration
Undergraduate Advising
Elliott Hall, Room 232
275 Varner Drive
(248) 370-3285
oakland.edu/business/advising

School of Business Administration
Career Services
Elliott Hall, Room 232
275 Varner Drive
(248) 370-3215
oakland.edu/business

Career Services
Main Office
North Foundation Hall, Room 154
318 Meadow Brook Road
(248) 370-3250
oakland.edu/careerservices

DEPARTMENT OF MANAGEMENT AND MARKETING
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