President's Report to the Board of Trustees

February 10, 2020 Ora Hirsch Pescovitz, M.D.

OAKLAND UNIVERSITY.

Agenda



- I. Fall Commencement
 - a) Golden Grizzlies Graduate
 - b) Honorary Degree Recipients
- II. Transfer Students
- III. Employer Recruitment & Student Engagement
- **IV. AUFD Summary**
- V. Keeper of the Dream
- VI. SBA Dean, Michael Mazzeo, Ph.D.

Fall Commencement





- December 14, 2019
- 2,017 degree candidates
- 5,300 guests

Fall Commencement



- First time livestreaming commencements on YouTube
- 295 guest viewers
 - **60%** from the U.S.
 - 28% from Middle Eastern countries
 - **3% from India**
- Connecting international students
- Goal: Increase number of international students

from (current number 911) 4.8% to 10% of total students

Golden Grizzlies Graduate





- 9 Graduates Fall 2019
- **20** Degree candidates Spring 2020
- 126 Total participants

Honorary Degrees





Sheilah Clay

Former CEO of Detroit's Neighborhood Service Organization



Joanne Danto

Retired Joffrey ballet dancer



Robert J. Gibbs

Founder and president of Michigan-based Gibbs Planning Group

Honorary Degrees







Jane Houdyshell

Tony Award-winning actress

J. Michael Kosterlitz

Nobel Prize winner in physics

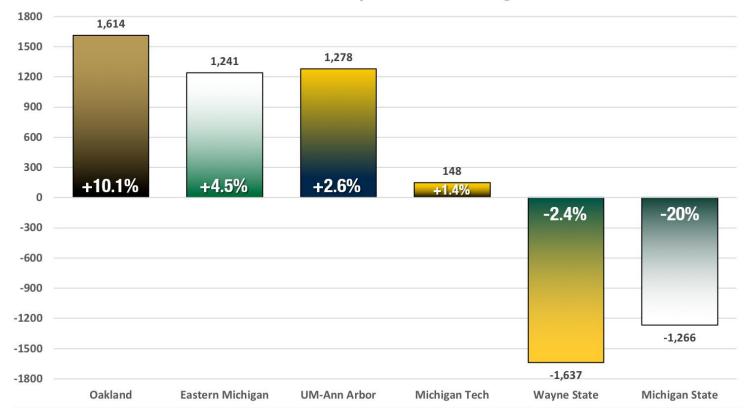
Sheldon Yellen

CEO of BELFOR Property Restoration

Transfer Growth



New Transfer Student Population Changes – Fall 2019



Employer Recruitment







- 355 on-campus interviews
- 76% of OU graduates have completed an internship
- 90% of OU graduates currently employed
- 96% of employed graduates are in Michigan

2019 All University Fund Drive

Funds Raised



Contributors





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2019 All University Fund Drive



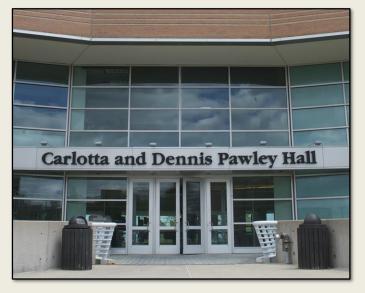
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	Top Five Funds	Donors		
	Meadow Brook Hall	100		I
N/N	CAS Finish Line Scholarship	89		
202	Student Athlete Services Gift Fund	72		
2	SMTD Study Abroad Program Support	62	HHU	
	Grizzlies Food Pantry	61		
5-				

Seven New Endowments (Minimum \$25,000 donation)



- Dreamweaver Chinese Language Scholarship
- Donald Morse Philosophy Endowment
- Carl R. Vann Health Scholarship
- Dr. Daniel Walsh and Dr. Ora Pescovitz
 Opportunity Endowment for Music, Theatre and Dance
- Japan Study Abroad Scholarship
- Tom Ford Athletic Training Endowment
- Teresa Stayer Memorial Scholarship

Division Participation Awards



Large Division School of Education and Human Services Small Division
Department of
Athletics



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UNIVERSITY

OU, UD-Mercy Giving Challenge

- Total raised this year before matches:
- \$173,475
- \$50,000 challenge matches issued by OUCU and an anonymous donor: \$100,000
- Total raised:



Event History				
Year	OU	UDM		
2020	1758	430		
2019	1186	934		
2018	683	697		
2017	626	470		
2016	436	513		

Keeper of the Dream Celebration

Lisa Leslie

3-time WNBA MVP

4-time Olympic Gold Medalist

4-time Olympic Hall of Famer



OAKLANI UNIVERSITY.

Keeper of the Dream Honorees



Mikal O'Neal

Raneen Allos

Donovan Hernandez

Isaias Cruz



DAKLANI UNIVERSITY...

School of Business Administration Update

Michael Mazzeo, Ph.D. – Dean

OAKLAND UNIVERSITY.

student success school recognition



Less than 1% OF THE WORLD'S 15,000+ BUSINESS PROGRAMS

hold AACSB-International accreditation in business and accounting



PayScale

Named a BEST VALUE COLLEGE FOR BUSINESS MAJORS

for annual return on investment and 20-year return on investment by PayScale's College ROI Report

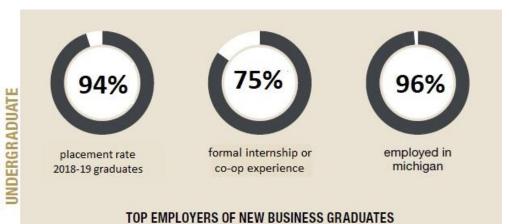
US NEWS & WORLD REPORT

Best Undergraduate Business Programs, 2018

Best Graduate Schools, Part-time MBA Programs, 2020, 2019



Goal 1: student success Career outcomes



BorgWarner, Faurecia, Ford, Ally Financial, UHY International, Quicken Loans, Comerica, FCA, PwC, Meritor, United Shore

ACHIEVE



- Recognized as best practice from AACSB International
 - Career readiness, professional development integrated into the undergraduate curriculum
 - 86% of employers say OU b-school ACHIEVE students are better prepared professionally than students from other universities
 - 87% of students say they feel better prepared for professional interviews after taking part in ACHIEVE sessions
 - Community engagement
 - More than 200 volunteers contributed more than 600 hours to the ACHIEVE program

Student-managed investment fund



Next Presentation: April 8

- Powered by The Kresge Foundation, the \$2 million fund was created from Kresge's \$3.6 billion investment portfolio
 - Launched Fall 2015.
- Introduced a Wealth Management Specialization
- CFA University Affiliation Program
 - Our BS in Finance has be acknowledged as incorporating at least 70 percent of Level I CFA Program Candidate Body of Knowledge (CBOK).

Results :

January 2, 2019 - December 31, 2019

SMIF 37.40% vs. S&P 500 30.93%

Business Honors



- Highly interactive, stimulating, rigorous academic offerings
 - Cohort structure
 - Required Participation in Experiential, Global, Career
 Development, and Community Engagement Programs
 - 16 Honors Courses
- Incoming freshmen welcomed second cohort Fall 2019
 - Their average HS GPA is 4.05
 - Avg. ACT of 30, SAT of 1368
 - OU Avg. GPA 3.76
- OU retention rate: 98% (2 cohorts)
 - SBA retention rate: 95% (2 cohorts)

The Power of MENTORSHIPS



Programs with Mentorship

- Business Scholars (with professionals)
- Business Honors Program (with peers)
- Women in Business (with professionals)
- Ambassadors (with peers)
- The ACHIEVE program



Graduate certificates



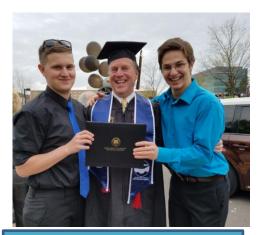
Stackable programs include:

- Business Essentials (serves as mini/micro/intro to MBA; students can apply credits to OU MBA)
 - Online, on-campus or combination
- Business Analytics
 - Finance
- Information Security Management

"I'm taking the favorite parts of my current job and kicking it up a notch at OU, can't wait to see what happens next."

Michelle Rhen Business Analytics Certificate student Settlement distribution consultant, The Jacques Admiralty Law Firm

The Power of Philanthropy



Richard Morrow, HRM '17

Scholarships

- SBA currently has 25 endowments to support students annually.
- SBA secures between 25-30 annual named scholarships
 - With annual named scholarships, donors are able to support students on a year-to-year
- Completion Scholarships have become a key focus for the SBA within its campaign priorities.
 - Completion scholarships have become a board championed goal with a goal of \$500,000.
- To date,
 - SBA has secured 4 new endowments and 2 annual named scholarships in support of completion scholarship.

Goal 2

Research & scholarship

Research centers



- Southeastern Michigan Economic Data Center
 - Community partnerships with chambers and businesses
 - Director: Jonathan Silberman, PhD
 - Oakland University Economic Contribution Study
 - Approx. \$1 billion
 - Nivedita Mukherji, PhD
- Center for Big Data Analytics
 - cross-disciplinary research focus
 - 🗕 Co-director: Vijayan Sugumaran, Pl
- Cybersecurity
 - cross-disciplinary research focus
 - Co-director: Xiaodong Deng, PhD



Research & Scholarship

Faculty research



Jae Kang, entrepreneurship Ideas to Business (I2B)

Productive Faculty

- Over 200 journal publications
 - 36% in top-tier journals
- Over 15,000 citations
- 465 conference presentations
 - 62 invited, 4 keynote
- Faculty hold 30 editorial board positions

Source: Accreditation report for 2013-2018

Research & Scholarship

Faculty research





- Xiaodong Deng, technology and healthcare
- Michelle Hammond, whole person leadership

Rob Nehmer, emerging technologies in accounting



Community engagement

Co-curricular



Career Services

- 80-100 Employer meet and greets annually
- 75% of business graduates report formal internship or co-op experience

Scholars

- New World Diamonds
- Marketing & Sales Executive of Detroit
- OU Credit Union

Student Orgs

- Speakers from industry
- Mentors Women in Busines



Community engagement

in the region



OU-Pontiac Initiative:

Pontiac Regional Chamber

Pontiac Big Idea Grant Program (Funded by Flagstar Bank) Workforce and Economic Development

FCA educational partnerships Southeastern Michigan Economic Data Center Data Summit Auburn Hills Chamber of Commerce Goal 4 advance diversity, equity & inclusion

Summer camps

High school students from the area gain college and career readiness tips from business professionals and college professors

- Explore the World of Business
- Business Essentials
- A Glimpse into Being an Actuary



advance diversity, equity & inclusion

student focus



Women in Business

- New student organization as of 2019
- Mentorship program

National Association of Black Accountants (NABA)

Consistently one of the most active student organizations in the business school

MICPA High School Leaders Conference

Since 2001 MICPA and OU partner to bring high school students from Michigan to OU to learn about accounting careers

Opportunity Mba online mba emba

Market research suggests MBA in Metro Detroit is a strong and viable program

- But it's NOT a growing market
- All providers are competing for limited market share
- Need to make adjustments to first sustain/maintain market share
- Then, to position to compete to capture more market share in competitive market

New Online MBA coming Fall 2020

- Assist in student retention
- Influence new enrollment

Executive MBA smaller market, fills a specific market need

opportunity:

Executive mba



- Relaunched with leadership focus
- Executive MBA Leadership lectures have included:
 - Ora Hirsch Pescovitz, on leadership team development and innovative approaches to problem-solving
 - George Corona, president & CEO, Kelly Services, The Future of Work
 - Ken Janke, retired SVP, investor relations, Aflac, Risk Awareness in the Pursuit of Executive Leadership
 - Brigadier General John D. Slocum, Commander, 127th
 Wing, Selfridge ANGB, Transformational Leadership



Opportunity:

Graduate certificates

Business analytics

- Greater focus on promoting all certificate programs to adult learner market
- Working to introduce FinTech Certificate
 - AI, Cryptocurrency, financial modeling

Reposition Business Analytics programs to better leverage growing opportunity

- Market share
- Competitive advantage

Thank You



May 29th 2020